Tindall Homes partnered with the Building America research team IBACOS (Integrated Building and Construction Solutions) to build 20 luxury homes in northern New Jersey that were more energy efficient than ENERGY STAR and met the 50% energy savings requirements of the federal tax credit for new homes. IBACOS contributed design recommendations and analysis. IBACOS calculated annual energy savings of $1,541 to the homeowner for one design, and post-construction testing showed a HERS score of 58, which is significantly lower than the 85 required to meet ENERGY STAR Version 2.

To build a higher-performance home, Tindall focused first on building an air-tight building shell with superior insulation fully aligned with the air barrier. A precast concrete foundation system with integrated R-12.5 rigid insulation provides an airtight and insulated basement. The 2x6, 24-inch-on-center walls are insulated and air sealed with 3 inches of closed-cell polyurethane spray foam (R-18). The R-49 vented attic contains a combination of R-30 kraft-faced fiberglass batts and R-19 blown cellulose. Any cantilevered floors are air sealed and insulated with 2 inches of urethane foam (R-12) and insulated with an additional R-30 kraft-faced fiberglass batts to equal R-42. Blower door testing results of 3.2 ACH50 confirm the high-performance building shell. A heat recovery ventilator connected to the return plenum on the homes’ two furnaces provides fresh conditioned air. With the improved building enclosure, Tindall was able to reduce the size of the two 92% AFUE direct vent natural gas furnaces and two 13.5 SEER air conditioners for the 6,000-ft² homes, reducing the cost to the builder by $800 and contributing to the energy savings of the homeowner.
# Lessons Learned

- The improved building enclosure enabled Tindall to reduce the size of the heating and cooling equipment, reducing the cost to the builder by $800 and contributing to the energy savings of the homeowner.  
- Tindall used open-web floor trusses for the second floor. This enabled the builder to run plumbing and ductwork through the conditioned space.  
- Through a careful commitment to air seal and insulate complex designs, such as cantilevered floors, Tindell achieved significant air tightness at 3.2 ACH50 for homes of 3,800 to 6,000 ft².  
- Tindall Homes chose a variety of insulation types based on suitability for each application (e.g., insulated precast concrete for basement walls, spray-foam for framed walls, and batt-plus-blown insulation in the attic) to achieve high performance at a reasonable cost.  

When the housing market dropped in 2008 Tindall had difficulty competing with local builders selling smaller, lower-priced homes as buyers sought up-front bargains over long-term energy savings.

“If all builders built to save 50% on energy use, we could make a big difference.”

*Mark Bergman, former owner of Tindall Homes*